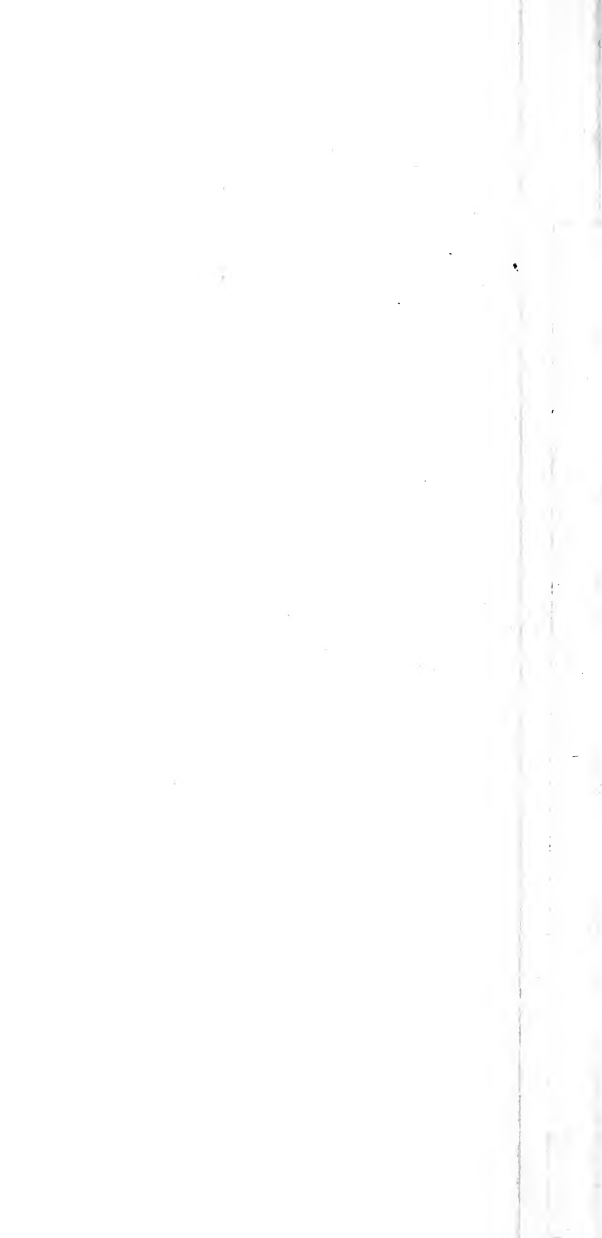


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.



62.73

1923

PRICE LIST
Collected Stock

Issued January 1922

★ FEB 17 1923

La Bars

Rhododendron Nursery

Stroudsburg, Penna.

**19 YEARS' EXPERIENCE AS
COLLECTORS OF**

Kalmia Latifolia

Rhododendron { **MAXIMUM
CATAWBIENSE
CAROLINIANUM
MINUS**

Leucothoe Catesbaei

Azalea { **ARBORESCENS
CALENDULACEA
ROSEUM
VISCOSA
NUDIFLORA**

Andromeda Floribunda

— DISCOUNT

Car Loads

Less Car
Loads,

Prices quoted are for Collected Stock
growing point in West Virginia, Virginia or
Usually it is advisable to send less
advised of varieties, sizes and quantities
VARIETIES

FLOWER

| | | |
|-------------------|-----------------------------|-----------------------|
| Rhodo- dendron | Maximum | White, Light Pink |
| | Maximum, Specimen | White, Light Pink |
| | Catawbiense | Reddish Purple (L) |
| | Catawbiense, Specimen | Reddish Purple (L) |
| | Carolinianum | Light Rose (E) |
| | Minus (True Punctatum) | Deep Pink |
| Kalmia | Latifolia (Mountain Laurel) | White, Pink |
| | Latifolia, Specimens | White, Pink |
| Azalea | Arborescens | White |
| | Roseum (Canescens) | Deep Pink (L) |
| | Viscosa | White, Light Pink, |
| | Calendulacea | Brick Red, Orange (L) |
| | Nudiflora | White, Pink |

Vaccinium Corymbosum (High Bush Blueberry)—White

Leucothoe Catesbaei White (E)

Andromeda Floribunda White (L)

Specimen quality Azalea, Leucothoe and A

Standard Quality..... { All clumps have large ball of earth,
and Kalmia have at least eight (8) stalks
stalks of height stated to a clump.

Specimen Quality..... { Specimen Rhododendron, Kalmia and
about equal to height with fifteen (15) c
height stated to a clump.

30% —

by the "clump" each in car loads F. O. B. ship-
 Carolina, unless specifically agreed otherwise.
 loads from Stroudsburg. Prices quoted when

SIZES IN HEIGHT

| | 1-2 ft. | 2-3 ft. | 3-4 ft. | 4-5 ft. | 5-6 ft. | 6-7 ft. | 7-8 ft. |
|--------|---------|---------|---------|---------|---------|---------|---------|
| July) | \$.75 | \$1.00 | \$1.25 | \$1.75 | \$2.25 | \$3.00 | \$5.00 |
| July) | | 1.25 | 1.75 | 2.75 | 4.00 | 5.00 | 8.00 |
| May) | .90 | 1.35 | 1.80 | 3.00 | | | |
| May) | | 2.00 | 2.75 | 4.00 | 6.00 | 9.00 | 12.00 |
| May) | 1.00 | 1.25 | 1.75 | 3.00 | 4.50 | 7.00 | 8.00 |
| July) | 1.00 | 1.25 | 1.75 | 3.00 | 4.50 | 7.00 | 8.00 |
| May) | .75 | 1.00 | 1.25 | 1.75 | | | |
| May) | | 1.35 | 2.00 | 3.50 | 5.00 | 8.00 | 12.00 |
| June) | .60 | .75 | 1.00 | 1.25 | 2.00 | 3.00 | 4.00 |
| May) | .60 | .70 | .90 | 1.10 | 1.50 | 2.00 | 3.00 |
| July) | .60 | .70 | .90 | 1.10 | 1.50 | 2.00 | 3.00 |
| May) | .60 | .70 | .90 | 1.10 | 1.50 | 2.00 | 3.00 |
| May) | .45 | .55 | .70 | .85 | 1.25 | 1.75 | 2.50 |
| May) | | 1.00 | 1.25 | 1.75 | 2.25 | 3.00 | 5.00 |
| May) | .50 | .65 | .80 | | | | |
| April) | .90 | 1.25 | 1.50 | | | | |

meda 50% additional to above prices.

foliage of good color. Collected Rhododendron
 height stated, and Azalea have at least five (5)

ccinium corymbosum have diameter of spread
 ore stalks and Azalea ten (10) or more stalks of

— DISCOUNT 30% —

Car Loads } Prices quoted are for Collected Stock, by the "clump" each in car loads F. O. B. shipping point in West Virginia, Virginia or North Carolina, unless specifically agreed otherwise.
Less Car Loads, } Usually it is advisable to send less car loads from Stroudsburg. Prices quoted when advised of varieties, sizes and quantity.

| VARIETIES | | | FLOWERS | | | | | | | | SIZES IN HEIGHT | | | | | | | |
|--|-----------------------------|--------------------|-------------|--|--|--|--|--|--|--|-----------------|---------|---------|---------|---------|---------|---------|---------|
| | | | | | | | | | | | | 1-2 ft. | 2-3 ft. | 3-4 ft. | 4-5 ft. | 5-6 ft. | 6-7 ft. | 7-8 ft. |
| Rhododendron | Maximum | White, Light Pink | (July) | | | | | | | | | \$.75 | \$1.00 | \$1.25 | \$1.75 | \$2.25 | \$3.00 | \$5.00 |
| | Maximum, Specimen | White, Light Pink | (July) | | | | | | | | | | 1.25 | 1.75 | 2.75 | 4.00 | 5.00 | 8.00 |
| | Catawbiense | Reddish Purple | (Late May) | | | | | | | | | .90 | 1.35 | 1.80 | 3.00 | | | |
| | Catawbiense, Specimen | Reddish Purple | (Late May) | | | | | | | | | | 2.00 | 2.75 | 4.00 | 6.00 | 9.00 | 12.00 |
| | Carolinianum | Light Rose | (Early May) | | | | | | | | | 1.00 | 1.25 | 1.75 | 3.00 | 4.50 | 7.00 | 8.00 |
| Kalmia | Minus (True Punctatum) | Deep Pink | (July) | | | | | | | | | 1.00 | 1.25 | 1.75 | 3.00 | 4.50 | 7.00 | 8.00 |
| | Latifolia (Mountain Laurel) | White, Pink | (May) | | | | | | | | | .75 | 1.00 | 1.25 | 1.75 | | | |
| | Latifolia, Specimens | White, Pink | (May) | | | | | | | | | | 1.35 | 2.00 | 3.50 | 5.00 | 8.00 | 12.00 |
| Azalea | Arborescens | White | (June) | | | | | | | | | .60 | .75 | 1.00 | 1.25 | 2.00 | 3.00 | 4.00 |
| | Roseum (Canescens) | Deep Pink | (Late May) | | | | | | | | | .60 | .70 | .90 | 1.10 | 1.50 | 2.00 | 3.00 |
| | Viscosa | White, Light Pink, | (July) | | | | | | | | | .60 | .70 | .90 | 1.10 | 1.50 | 2.00 | 3.00 |
| | Calendulacea | Brick Red, Orange | (Late May) | | | | | | | | | .60 | .70 | .90 | 1.10 | 1.50 | 2.00 | 3.00 |
| | Nudiflora | White, Pink | (May) | | | | | | | | | .45 | .55 | .70 | .85 | 1.25 | 1.75 | 2.50 |
| Vaccinium Corymbosum (High Bush Blueberry)—White (May) | | | | | | | | | | | | | 1.00 | 1.25 | 1.75 | 2.25 | 3.00 | 5.00 |
| Leucothoe Catesbaei | | | | | | | | | | | | .50 | .65 | .80 | | | | |
| Andromeda Floribunda | | | | | | | | | | | | .90 | 1.25 | 1.50 | | | | |

Specimen quality Azalea, Leucothoe and Andromeda 50% additional to above prices.

Standard Quality { All clumps have large ball of earth, and foliage of good color. Collected Rhododendron and Kalmia have at least eight (8) stalks of height stated, and Azalea have at least five (5) stalks of height stated to a clump.
Specimen Quality { Specimen Rhododendron, Kalmia and Vaccinium corymbosum have diameter of spread about equal to height with fifteen (15) or more stalks and Azalea ten (10) or more stalks of height stated to a clump.

Collected plants are new growth on old roots from burnt over areas, and as fires may not have occurred at several different times and places in the same locality within hauling distance of the shipping point, it is not always possible to procure widely different sizes of the same species from the one section.

All the species quoted do not grow in any one region, and the following table shows kinds that can be sent in one car from the several collecting fields.

| | |
|---------------------|--|
| From North Carolina | { Rhododendron Maximum Rhododendron Catawbiense Rhododendron Carolinianum Kalmia Latifolia Azalea Calendulacea |
| From Virginia | { Rhododendron Maximum Rhododendron Catawbiense Kalmia Latifolia Azalea Calendulacea Azalea Nudiflora Azalea Roseum Andromeda Floribunda |
| From West Virginia | { Rhododendron Maximum Kalmia Latifolia Azalea Nudiflora |
| From Pennsylvania | { Kalmia Angustifolia Vaccinium Corymbosum A. Roseum A. Viscosa A. Nudiflora Rhodora Canadensis |

If collected stock in complete assortment of varieties is desired it is advisable to assemble the shipment at Stroudsburg, and from there reship, in which case a charge in addition to the price of plants is made to cover pro rate carload freight cost of the several varieties to this point.

Below is the approximate number of Standard Quality R. Maximum, R. Catawbiense and K. Latifolia that can go in a 36-foot car by the several ways of packing:

| | Single Deck | Double Deck | Cord-wooded |
|-------------|-------------|-------------|-------------|
| 1 to 2 feet | 275 | 500 | 1200 |
| 2 to 3 feet | 200 | 350 | 800 |
| 3 to 4 feet | 175 | 300 | 600 |
| 4 to 5 feet | 150 | | 500 |
| 5 to 6 feet | 100 | | 300 |
| 6 to 7 feet | 75 | | 150 |
| 7 to 8 feet | 50 | | 100 |

Specimen sizes about 40% less quantity than above.

Extra charge of \$8.00 for double decking car.

Shrubbery in car-loads takes 4th class rate, with 16000 pounds minimum weight for a 36-foot box car; about 400 Rhododendron, assorted sizes 2 to 5 feet, usually make minimum weight, but this is not guaranteed, as size of ball of earth and soil weights vary greatly.

We will be pleased to ascertain freight rate and probable cost to destination, if advised of your wants.

The following list showing present quoted freight rates (accuracy not guaranteed) in cents per 100 pounds, from the several collecting sections will be of assistance in forming estimate of freight cost by car-load.

| | North Carolina | Virginia | West Virginia | Penn. |
|---------------------------|----------------|----------|---------------|-------|
| Cleveland, Ohio..... | 1.05¢ | .66¢ | .52¢ | .50¢ |
| East Liberty, Pa..... | | .82¢ | .52¢ | .41¢ |
| Bryn Mawr, Pa..... | .92¢ | .77¢ | .57¢ | .35¢ |
| Plainfield, N. J..... | .92¢ | .77¢ | .60 | .28 |
| Rochester, N. Y..... | .92¢ | .89¢ | .56 | .38 |
| White Plains, N. Y. 1.01¢ | .82 | | | .42 |
| New Rochelle, N. Y. 1.01¢ | .82 | .60 | | .38 |
| Glen Cove, N. Y..... | 1.01¢ | .95 | .67 | .38¢ |
| Brookline, Mass..... | 1.01¢ | .82¢ | | .41¢ |

FREIGHT REDUCED 10%

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All the species quoted do not grow in any one region, and the following table shows kinds that can be sent in one car from the several collecting fields.

| | |
|---------------------|--|
| From North Carolina | { Rhododendron Maximum Rhododendron Catawbiense Rhododendron Carolinianum Kalmia Latifolia Azalea Calendulacea |
| From Virginia | { Rhododendron Maximum Rhododendron Catawbiense Kalmia Latifolia Azalea Calendulacea Azalea Nudiflora Azalea Roseum Andromeda Floribunda |
| From West Virginia | { Rhododendron Maximum Kalmia Latifolia Azalea Nudiflora |
| From Pennsylvania | { Kalmia Angustifolia Vaccinium Corymbosum A. Roseum A. Viscosa A. Nudiflora Rhodora Canadensis |

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| | Single Deck | Double Deck | Cord-wooded |
|-------------|-------------|-------------|-------------|
| 1 to 2 feet | 275 | 500 | 1200 |
| 2 to 3 feet | 200 | 350 | 800 |
| 3 to 4 feet | 175 | 300 | 600 |
| 4 to 5 feet | 150 | | 500 |
| 5 to 6 feet | 100 | | 300 |
| 6 to 7 feet | 75 | | 150 |
| 7 to 8 feet | 50 | | 100 |

Specimen sizes about 40% less quantity than above.

Extra charge of \$8.00 for double decking car.

Shrubbery in car-loads takes 4th class rate, with 16000 pounds minimum weight for a 36-foot box car; about 400 Rhododendron, assorted sizes 2 to 5 feet, usually make minimum weight, but this is not guaranteed, as size of ball of earth and soil weights vary greatly.

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The following list showing present quoted freight rates (accuracy not guaranteed) in cents per 100 pounds, from the several collecting sections will be of assistance in forming estimate of freight cost by car-load.

| | North Carolina | Virginia | West Virginia | Penna. |
|-----------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Cleveland, Ohio..... | 1.05 ⁸ / ₁₀ | .66 ¹ / ₅ | .52 ⁵ / ₁₀ | .50 ⁵ / ₁₀ |
| East Liberty, Pa..... | | .82 ⁵ / ₁₀ | .52 ⁵ / ₁₀ | .41 ¹ / ₅ |
| Bryn Mawr, Pa..... | .92 ¹ / ₅ | .77 ⁵ / ₁₀ | .57 ⁵ / ₁₀ | .35 ⁵ / ₁₀ |
| Plainfield, N. J..... | .92 ¹ / ₅ | .77 ⁵ / ₁₀ | .60 | .28 |
| Rochester, N. Y..... | .92 ¹ / ₅ | .89 ⁵ / ₁₀ | .56 | .38 |
| White Plains, N. Y. | 1.01 ¹ / ₅ | .82 | | .42 |
| New Rochelle, N. Y. | 1.01 ¹ / ₅ | .82 | .60 | .38 |
| Glen Cove, N. Y..... | 1.01 ¹ / ₅ | .95 | .67 | .38 ⁵ / ₁₀ |
| Brookline, Mass..... | 1.01 ¹ / ₅ | .82 ⁵ / ₁₀ | | .41 ¹ / ₅ |

FREIGHT REDUCED 10%

We specialize in Native Rhododendron, Kalmia and Azalea, and our facilities are unequalled by other collectors. Working organizations are maintained in the sections where these plants grow luxuriantly and in abundance, giving opportunity for a more discriminating selection than is afforded in the repeatedly dug over mountain regions of Pennsylvania and New York.

To locate desirable virgin areas of superior stock necessity took us to the mountains of West Virginia, Virginia, and North Carolina. It is erroneous that plants collected from the Southern Appalachian range at altitudes of from 2500 to 5000 feet are not hardy in northern climates. 90% of our shipments for years past have been from that region, and have given as satisfactory results as those formerly from the Pennsylvania or the New York mountains.

LARGE SPECIMENS

We quote specimen *R. Catawbiense*, *R. Carolinianum*, *R. Minus*, and *Kalmia Latifolia*, in 5 to 8 foot sizes, but as they are difficult to find we request advance notice, so that we can locate them.

BOXWOOD

We are able to secure old Boxwood, from three feet to twelve feet in height and of equal spread, in one of our collecting sections of North Carolina, and will be glad to quote prices for early spring shipment. It will be necessary that orders be placed prior to February 10th, as our working force is moved from that section the last of February. We have a limited quantity of Boxwood at our Stroudsburg Nursery, moved there in the spring of 1921.

AZALEA

To prevent dissatisfaction we remind prospective purchasers of collected Azalea, *R. Carolinianum*, and *R. Minus*, that they are not bushy, as are hybrids, but are more or less thin and leggy. This is due to lack of space and air in their native habitat and their natural tendency to reach for the light.

R. CAROLINIANUM AND R. MINUS

In *R. Carolinianum* and *R. Minus* we advise purchase of our nursery grown plants, that are bushy, compact and well furnished, but if collected stock is desired we will supply, with the mutual understanding that our best efforts will be used in selecting, digging and packing, disclaiming further responsibility.

We do not seek to discourage purchase of collected stock, rather to prevent exaggerated expectancy.

NURSERY GROWN STOCK

We began in the spring of 1917 to establish a nursery at Stroudsburg, Pa., and now have growing under conditions similar to that in their native habitat, the several species in which we specialize as collectors, Native *Rhododendron*, *Kalmia*, *Azalea*, *Leucothoe Catesbaei* and *Andromeda Floribunda*. Our stock is large, and in various sizes. Price list will be supplied on request.

We invite you to inspect the stock at the nursery before placing your order. Stroudsburg is the center of the Pocono Mountain and Delaware Water Gap summer resort region, and is two hours from Hoboken by D., L. & W. R. R., and three and one-half hours from Philadelphia by P. R. R. Consult Blue Book for excellent motor routes.

IMPORTANT REMINDERS

Collected stock shipments from North Carolina and Virginia can commence about March 15th; from West Virginia about April 1st; from Pennsylvania about April 15th, or as soon as ground in the mountains is sufficiently free from frost to permit of digging. Fall shipments can commence September 1st.

Since the establishment of Quarantine 37, inquiries and orders are received from persons unfamiliar with collected plants, and caution is given that they are unlike the hybrids formerly received from Europe, having more or less woody roots; more or less leggy; and considerably heavier and larger in root bulk. Please be particular to fully satisfy yourself in advance, giving us proper opportunity to supply you with information, so that there can be no cause for misunderstanding.

It is to the advantage of the customer to place his order early. In fairness to all, orders are filled in the order of their receipt, and not from date of inquiry.

The right to cancel an order is reserved by us should financial reports of the party prove unsatisfactory.

Cancellation of an order will be repudiated, if work on same has been commenced by us unless the loss by reason of such work will be accepted by the customer.

Sales are made F. O. B. shipping point. After being receipted for by the transportation company we assume no responsibility for their delivery, delay or injury in transit. Claims to be made upon receipt of goods.

Consignees will promptly advise us of arrival of shipment so that our efforts to trace can cease.

One per cent. discount allowed for payment in thirty days from date of invoice; interest will be charged thereafter.

LABARS RHODODENDRON NURSERY
Stroudsburg, Pa.

Local Phone 30-B-2, with Long Distance
Connections